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Healthcare Services Group Selects Delphi Technology to Replace Legacy Systems

New platform to increase operational efficiencies, accelerate speed-to-market, and enhance customer service

Boston, MA, June 21, 2018 – [Delphi Technology, Inc.](#), the leading provider of software solutions to the medical professional liability industry, today announced that Healthcare Services Group has chosen Delphi Medical Professional Liability to transform its core operations.

The HSG Family of Companies has a unique business model, with multiple companies under one umbrella, designed to provide an array of products and services to members/insureds. In addition to HSG's core business, they are also the service provider for the Missouri JUA, and they perform TPA, Legal, Claims, and Risk Management Services for their members/insureds. The ability of Delphi's products to handle the complexity and diversity of their entire medical professional liability business is a huge benefit for HSG as they move forward with their legacy system replacement.

HSG recognized the importance of moving from a legacy platform onto a robust, flexible, modern platform. Their legacy system had many limitations regarding speed of changes, completeness of functionality, and reporting needs. Responding to new business opportunities and market changes in a timely manner is critical and Delphi Medical Professional Liability will allow HSG to do so efficiently and effectively.

"We thoroughly evaluated and vetted software vendors and their products for more than a year, and even explored developing our own system, before we chose Delphi Medical Professional Liability. We found Delphi Technology to be the only company with an MPL-specific product and determined that we could not "customize" another product, or design our own, that would compare with Delphi's solution," said Becky Branson, Marketing, Communications and Information Systems Director of Healthcare Services Group. "From our first meeting, we were impressed with the industry knowledge and credentials of their business and IT professionals. Their staff and approach to conducting business, combined with their outstanding product, gave us the confidence to partner with Delphi on this massive development project."

"We're honored to have earned the trust of HSG for such an important partnership. Our teams have worked together very closely for months to gather requirements and plan this core transformation. We have the utmost respect for the integrity, professionalism, and capabilities of the HSG team," said Mark

O'Shaughnessy, Senior Vice President of Business Development of Delphi Technology. "We're excited to begin a journey that will ensure a successful transition and to help HSG continue to provide the superior service that their customers have learned to appreciate over the decades."

About Healthcare Services Group

Healthcare Services Group is Missouri's leading writer of medical professional liability insurance. Formed by and for healthcare providers, they have earned their leadership position, extraordinary customer retention, and market share by distinguishing themselves from their competitors for more than 40 years. This is accomplished through consistent and disciplined business plan execution, extraordinary customer service, and expense ratios that are among the lowest in the industry. As a result of these fundamentals, they are able to deliver so much more.

HSG distinguishes itself from other providers through a vast array of value-added services including legal services and claims management, risk management resources, and patient safety education. They have earned a proud reputation as insurance problem solvers, serving Missouri, Kansas, and Illinois healthcare providers. For more information, visit www.hsg-group.com.

About Delphi Technology, Inc.

Delphi Technology, Inc. delivers the software solutions that property and casualty (P&C) insurers need streamline their operations, optimize their business processes, and respond to changing business needs. Leveraging a highly flexible technology platform, Delphi enables companies to reduce costs, increase operational efficiency, and improve business intelligence. For more information, visit Delphi-Tech.com.