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**John J. Flavin Joins Delphi Technology as Vice President of Sales**

*Leading provider of technology solutions to the insurance and risk management industries taps proven senior sales expert to drive continued growth and market penetration*

Boston, MA – March 20, 2012 - Delphi Technology, Inc., the recognized leader in technology solutions for the medical professional liability industry and a leading provider of technology solutions to the insurance and risk management industries, today announced that John J. Flavin has joined the company as Vice President of Sales. Flavin is charged with developing and leading the sales organization, with an initial focus on sales and account management for existing clients as well as new business development initiatives, in order to expand Delphi Technology's existing market share in the medical and hospital professional liability markets while also supporting planned expansions into new segments of the insurance market.

Commenting on Flavin's appointment, Bill Moss, Delphi Technology's President, said, "I am extremely pleased to announce John's appointment. He brings a long and successful career having spent more than twenty-five years in senior management, sales, services and technology – a combination that will serve Delphi Technology well as we continue to expand our product and consulting services offerings, leverage our past successes, and establish a presence in new insurance markets".

Mr. Flavin brings deep expertise in executing successful business development and sales strategies. Prior to joining Delphi Technology, Mr. Flavin served in executive sales/operations leadership positions at Edgewater Technology, Capgemini, Keane, Lavastorm, and Brainstorm. He received his Bachelor of Science in Business Administration from State University of New York at Albany and his Master's in Business Administration, Management and Industrial Relations from the University of Bridgeport.

**About Delphi Technology**

For more than 20 years, Delphi Technology has been a leading provider of technology solutions to the insurance and risk management industries. By leveraging its extensive industry knowledge and experience, Delphi Technology delivers a comprehensive range of innovative technology solutions for professional liability insurers, third party administrators (TPAs), self-insureds, and risk retention groups (RRGs).

Delphi Technology's OASIS suite provides proven software applications to run core insurance operations including underwriting, billing, policy administration, claims management, financial management, risk assessment, and reinsurance. OASIS enables companies to optimize their business processes and respond to changing business needs resulting in reduced costs, increased operational efficiency, and improved business intelligence.

Delphi Technology's professional services staff of 150+ technical and insurance experts utilize a proven implementation methodology ensuring the transfer of necessary market and business expertise throughout the deployment process resulting in successful implementations that come in on schedule and on budget.

Headquartered in Boston, MA, Delphi Technology has sales, support, and development offices throughout North America, as well as in Shanghai, China.

For more information, please visit [www.Delphi-Tech.com](http://www.Delphi-Tech.com) or call 617-259-1247.