

OASIS Reinsurance

There is little recognition in the insurance industry today of the potentially significant ROI that can be achieved through more efficient reinsurance processing. It has been estimated that, industry-wide, between 2% and 4% of reinsurance recoveries are lost because of inadequate control over reinsurance processing. Streamlining your reinsurance processes enables you to tighten the management of your reinsurance program, increase and accelerate recoverables, and improve your financial position, often resulting in a competitive advantage.

Over the past decade, the reinsurance market has moved from a relationship-based processing environment to a contractually-based processing environment. This changing reinsurance landscape has resulted in contracts becoming increasingly complex with the people responsible for processing ceded insurance often spread throughout the organization (underwriting, claims, accounting, IT, and management) making accurate and timely processing more difficult. Improving your reinsurance process can lead to a more positive relationship with your reinsurance partner often resulting in expanded underwriting capabilities and access to capital solutions. It can also be a stabilizing factor for your company's credit rating. These factors are critical to your success. A strong insurer – reinsurer relationship can bolster your company's ability to be consistent and stable as market conditions fluctuate.

The three areas commonly cited as pain points in reinsurance are: issue and contract administration; claims and recoverables management; and reporting, analysis, and program design. OASIS Reinsurance enables you to address these pain points by tightening management of your reinsurance program, improving cash flow, and generating timely, accurate, and consistent reporting.

Key Challenges

OASIS Re addresses the challenges often faced by insurance carriers:

- Poorly designed reinsurance programs
- Lack of documentation regarding processing procedures, workflows, and controls
- Lack of metrics to measure reinsurance processing
- Choosing the wrong reinsurance partners
- Failing to realize all financial benefits available under a contract
- Reinsurers objecting to paying a claim because of the lack of supporting documentation and coverage / allocation disputes
- The need to reduce the chance of human error
- Lack of transparency in reinsurance agreements
- Labor-intensive calculation processes, understood by only one or two employees
- Lack of confidence in the accuracy and auditability of manual processes
- Verbal agreements that may result in misunderstandings about contractual technical points

The Solution

OASIS Re provides insurers with the ability to automate the calculation of ceded premiums and claims. Designed to work with any primary policy and claim system, and all lines of business, it receives subject premium and loss data directly or via download files, and returns complete and accurate sessions. This allows companies with single or multiple processing systems to centralize all reinsurance accounting and reporting in a single application making it easy to identify, correct, and quantify the financial impact of any existing errors. OASIS Re possesses all of the functions necessary to process treaty and facultative reinsurance. It can manage cash, interface to a General Ledger, and produce a wide array of reinsurance management reports, including proofs, notices, bordereaux, Schedule F and Schedule P resulting in reinsurance audits that benefit both the ceding company and the reinsurer.

Delphi Technology offers OASIS Re through either a standard license option or through a hosting option. Under the standard license option, customers acquire a license to the product and the installation of OASIS Re occurs at the customer's site. Under the hosting option, Delphi

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About Delphi Technology, Inc.

For more than 15 years, Delphi Technology has been a leading provider of technology solutions to the insurance and risk management industries. By leveraging its extensive industry knowledge and experience, Delphi Technology delivers a comprehensive range of innovative technology solutions for property and casualty insurers, third party administrators (TPAs), self-insureds, and risk retention groups (RRGs).

Delphi Technology's OASIS suite provides proven software applications to run core insurance operations including underwriting, billing, policy administration, claims management, financial management, risk assessment, and reinsurance. OASIS enables companies to optimize their business processes and respond to changing business needs resulting in reduced costs, increased operational efficiency, and improved business intelligence.

Delphi Technology's professional services staff of 150+ technical and insurance experts utilize a proven implementation methodology ensuring the transfer of necessary market and business expertise throughout the deployment process resulting in successful implementations that come in on schedule and on budget.

Headquartered in Boston, MA, Delphi Technology has sales, support and development offices throughout North America as well as in Shanghai, China.

Technology sets up an instance of OASIS Re at our hosting facility and the customer accesses OASIS Re through a secure Internet connection.

Key Functionality

OASIS Reinsurance empowers your staff to tightly manage your reinsurance program at the push of a button.

- Ability to handle and balance multiple expense options in a single contract
- Extensive clash processing, including interlock, "involved claim" wording, and occurrence vs. policy aggregate limits
- Automatic recalculation of claims cessions, automatically highlighting prior period adjustments and booking them to the current accounting period
- Automatic management of inner and outer aggregate deductible, commutations, and novations while maintaining actuarial integrity of the ceded claim history
- Ability to control and modify class events within the system and / or use host system controls
- All contract information is stored in tables and maintained by the user
- Support for all treaty reinsurance structures QS, pro-rata, XL, cat, stop-loss, and clash
- Facultative contracts are maintained in OASIS Re; no manual intervention is needed to apply fac to claims
- Automatic retroactive re-ceding is triggered when contract terms change
- Multiple, simultaneous expense rules can be handled
- Reopens of old claims are handled automatically
- Cessions to insolvent companies are maintained in case of future recovery
- Monthly snapshots of aged, earned, and incurred by treaty, reinsurer, and class of business are maintained
- Reinsurance is controlled at the participant level
- Multiple inuring relationships, and layering, are supported
- General Ledger interface and cash processing are at item, treaty, or participant level
- Produces proofs, notices, and bordereaux
- Support for companion claims, loss funds, letters of credit, aggregate deductibles, sunset clauses, special claims, "back door" corrections, for special cases that fall outside of OASIS such as IBNR changes
- More accurate and complete identification of valid claims to reinsurers
- More complete and aggressive management of aging recoverables
- Improved program design through more effective applications of business intelligence capabilities

Business Benefits

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